

Joshua P. Maynard

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PROFESSIONAL SUMMARY

I am a seasoned transportation and operations manager with diversified experience in operations, customer service, safety, strategic planning, sales and marketing, and process improvement. I am safety driven, customer focused and innovative in the application of day-to-day management, as well as long term management. Exceptional at managing multiple tasks and various situations. Communicates effectively in creating a positive environment that exceeds expectations.

EDUCATION

B.B.A, Morehead State University, Delta Tau Delta 2006

AMG Resources, Pittsburgh, PA

March 2022 to Present

AMG Resources has grown into one of the world's largest processors and marketers of ferrous & non-ferrous scrap metal and a leading supplier of prime and secondary steel products by providing the highest level of customer service, leveraging its marketing expertise to offer competitive pricing and being creative in finding solutions for its customers' needs.

Director of Transportation.

Department Head for all AMG Resources transportation functions, rail, truck, barge, ocean vessel. Lead a team of 4 direct reports. I directly report to the Senior Vice President/ Chief Commercial Officer. Perform monthly meetings with our Chairman, President, and CEO on key topics such as safety, transportation budget, loading weights, training, asset utilization. Reduced the yearly transportation cost by \$1.1 million dollars in one year's time. Worked with transportation carriers to maximize efficiency within our 800-car rail fleet so AMG could retire, sale, or scrap cars that it no longer needed.

EXPERIENCE

CSX Transportation. New Castle, PA

Dec 2021 to Feb 2022

CSX Corporation, together with its subsidiaries based in Jacksonville, Fla., is one of the nation's leading transportation suppliers. The company's rail and intermodal businesses provide rail-based transportation services including traditional rail service and the transport of intermodal containers and trailers. Overall, the CSX Transportation network encompasses about 20,000 route miles of track in 26 states, the District of Columbia and the Canadian provinces of Ontario and Quebec. Our transportation network serves some of the largest population centers in the nation. Nearly two-thirds of Americans live within CSX's service territory.

Regional Manager of Operations.

Lead the operations for the Great Lakes East Territory within CSX. Managed the safe and efficient operation of over 200 union and non-union teammates, 35 trains, and 4 rail yards, across 700 miles of track. Worked hand in hand with the customers in the region to improve first mile last mile efficiency to 98%. Tactics used to improve first mile last mile were running longer trains, implementing state of the art technology in distributed power, wheel defect detectors, Wi-tronix to reduce fuel consumption. Reduced car dwell from 42 hours to 24 hours. All of this was achieved while having 0 injuries, and no accidents.

Didion Milling INC. Cambria, WI

Nov 2020 to Nov 2021

Didion Milling stores, mills, and transports corn products. It offers dry corn products and conventional lines of grits, meal, flour, pregelatinized products, and corn bran, and corn soy blend, corn meal, soy fortified corn meal, and packaged vegetable oil.

Rail Transportation Manager.

Responsible for the overall rail logistics aspect. Negotiate freight rates with rail carriers for bulk and packaging carloads. Collaborate with Plant Managers, Terminal Managers, and Sales personnel to meet and exceed both internal and external customers' needs. Manage all aspects of the private rail fleet across the entire Didion Milling network, including fleet utilization, fleet sizing, fleet maintenance, and fleet regulations. Negotiate new and existing lease agreements with railcar vendors. Work with rail carriers on service needs and service issues.

Calumet Specialty Products, Indianapolis, IN

2012-2019

Calumet Specialty Products Partners is a leading refiner and processor of specialty hydrocarbon products. Calumet's product lines include a full line of naphthenic and paraffinic oils, aliphatic solvents, white mineral oils, petroleum waxes, petrolatum, and hydrocarbon gels. Calumet has the most diverse specialty hydrocarbon capability in the world.

Rail Transportation Manager/Regulatory Transportation Manager, Houston, TX

Lead and direct the whole rail aspect of Calumet logistical supply chain with 7 direct reports. Manage an annual rail budget of over \$100 million dollars. Ensure safety and on time efficiency to our customers. Oversee a rail fleet of 3,000 tank cars. Negotiate rail rates and contracts with all 7 Class I railroads and some shortlines across our 11 plants. Work with the Senior Management on the strategic growth of the company and how to get there. Also, oversee on a day-to-day basis the regulatory compliance of our rail operations. Work with local, state and federal agencies to ensure compliance is met and exceeded by our tank car fleet. Handle all OTMA requests and movements with the FRA. Coordinate and facilitate all Function Specific Tank car training throughout Calumet's vast network.

Worked closely with regulatory bodies such as FRA, DOT, FAA, Coastguard (IMDG) to develop and implement regulatory transportation training for all Calumet transportation modes. Contributed to process improvement initiatives. Best industry practices for the loading of hazmat material via all modes of transportation. Provided management with an independent assessment of corrective and preventive action from all Calumet transportation facilities and third-party terminals. Managed the development of regulatory strategy based upon regulatory changes. Provided regulatory leadership to executive management by coaching, mentoring and developing goals. Reduced non accidental releases by 100%.

Kansas City Southern Railway, Kansas City, MO

2008-2011

A Class I railroad that operates over 5,770 miles in three different countries transporting chemicals, grain, coal, forest products, and Intermodal with annual revenues of \$2 billion. Gold Harriman Award winners for class B.

Operations Manager, Kendleton, TX

Oversaw the safe and efficient operation of KCS territory from Beaumont, TX to Corpus Christi, TX including Houston, TX. Managed over 78 union and non-union employees. Worked closely with UP and BNSF on joint track-age right train movements and agreements to maximize KCS customer satisfaction. Collaborated with KCS de Mexico on moving time sensitive traffic to and from the US and Mexico.

Achievements:

- Drove a safety record of 0 injuries and 0 human factors, through continuous education and operational testing.
- Created operational service plans that raised previous territory revenues while diving down cost.

Assistant Operations Manager, De Queen, AR

Managed day-to-day transportation service plan for over 300 miles of territory, and 3 yards operating in 4 states. Developed safety action plans and service processes for territory as well as time management

skills for running 24-hr operation. Exceptional Distributed Power experience. Developed great Operations testing skills.

Achievements:

- Increased velocity on (H) train network with creation of Domtar Unit Coal train.
- Designed safety action plan that resulted in 2 years injury and accident free.
- Increased on time train originations by 25%.
- Reduced equipment dwell by 15%.

CSX Transportation, Jacksonville, FL

2004-2008

CSX Corporation, a Fortune 500 company headquartered in Jacksonville, FL, is a multi-modal freight transportation company serving customers across North America. Through its primary subsidiary, CSX operates the largest railroad in the eastern United States with operations in 23 states, the District of Columbia and two Canadian provinces.

Terminal Trainmaster, Russell, KY

2006-2008

Managed day-to-day safety and terminal operations of CSXT's largest flat switching yard. Processed over 2,000 cars a day. Oversaw such Key Performance Indicators as Car Dwell, Locomotive Dwell, Right Car Right train, On Time Origination's, Arrival to switch

Achievements:

- Helped to reconstruct new hire training field processes and policies for conductors.
- Created new Huntington Division Yard Audit Safety checklist.
- Certified Conductor and CSXT Rules Qualified.

Process Improvement Intern, Jacksonville, FL

Worked closely with executive management on terminal improvement projects at all 15 CSXT hump yards. Learned to apply Six Sigma processes to maximize efficiency.

Achievements:

- Developed dashboard report for EVP Operations on all hump yard key performance indicators.
- Assessed hump yard terminal needs and restructured "CSX One Plan" to improve the terminals operation.